

MCE Corporate Learning Passes

MCE works very closely with the Learning & Development community throughout the EMEA region. We know how important it is to support your L&D strategy and we want to make sure that your L&D budget also goes as far possible.

We want you and your teams to be able to benefit from taking part in MCE Open Training Programmes as much as possible. Over 400,000 managers and professionals have already taken an MCE Training Programme since we were founded over 50 years ago.

We know budgets are tight, so we are launching the MCE Corporate Learning Passes that give access to MCE's international training programmes within your budget.



How does it work?

You can buy packs of 3, 6, 12, 24 or more MCE Corporate Learning Passes that can be used by any of your employees. By buying the packs of passes, MCE aims to reward you for your loyalty by allowing your L&D budget to go even further. There are different types of passes and packs available and the details are below.

What are the two types of Corporate Learning Passes?

MCE has developed two types of Corporate Learning Passes to give you the best value for your training budgets.

1. **MCE Gold Learning Passes** are valid for all 2 & 3 day MCE programmes and all online MCE programmes anywhere in the EMEA region. (36 MCE Programmes)
2. **MCE Platinum Learning Passes** are valid for all MCE programmes*—classroom and online anywhere in the EMEA region. (51 MCE Programmes)

** There is only one programme not covered by the Corporate Learning Passes—the MCE Advanced Leadership Programme.*

Some Frequently Asked Questions

We would like to buy a mix of Gold and Platinum passes is that possible? Yes of course. MCE can put together the right mix of passes for your company. Simply give a call to find out more.

My company would like to buy 50 Learning Passes. What should I do? We have special conditions for purchases of over 50 learning passes. We would be happy to make a specific offer for your company.

How long are the passes valid for? If you buy 3 passes they are valid for 6 months. For all other amounts the period is 12 months.

Can I talk to someone to get personalized and specific advice for my company?

Yes, the MCE Team is ready for your questions, your comments and your requests—by phone, by email, by online chat and face to face.

MCE Corporate Learning Passes



MCE Gold Learning Passes for all 2 & 3 day and Online Programmes

- **3 Learning Passes** (valid for 6 months) for **€7,500** (up to 15% savings)
- **6 Learning Passes** (valid for 12 months) for **€14,150** (up to 20% savings)
- **12 Learning Passes** (valid for 12 months) for **€26,500** (up to 25% savings)
- **24 Learning Passes** (valid for 12 months) for **€49,500** (up to 30% savings)

Bonus Passes: please note that if you purchase 24 Gold Learning Passes, you are entitled to use 4 of them as Platinum Passes on any MCE programmes.

MCE Platinum Learning Passes for All MCE Programmes*

- **3 Learning Passes*** (valid for 6 months) for **€9,500** (up to 20% savings)
- **6 Learning Passes*** (valid for 12 months) for **€18,250** (up to 23% savings)
- **12 Learning Passes*** (valid for 12 months) for **€34,500** (up to 27% savings)
- **24 Learning Passes*** (valid for 12 months) for **€67,000** (up to 30% savings)

Bonus Passes: please note that if you purchase 24 Platinum Learning Passes, you are entitled to use 4 of them also on MCE Advanced Leadership Programme.

**there is one only programme not covered by the Learning Passes—MCE Advanced Leadership Programme*

To purchase MCE Learning Passes or find out more:

- **Call** +32 2 5432120
- **Email** info@mce.eu
- **Visit** the website at mce.eu and open a **CHAT** with MCE

MCE Corporate Learning Passes

Details of Programmes covered by Gold and Platinum Passes.

People Management Skills		Prog #	Days	Gold	Platinum
Successfully Managing People	P_7727	3	✓	✓	
Successfully Managing People (Live Online)	LXL_62295	online	✓	✓	
Managing People in an International Environment	P_1176	4		✓	
Successfully Managing People (4 days)	P_7783	4		✓	
Communication Skills		Prog #	Days	Gold	Platinum
Communicating Up, Down and Across the Organization	P_7203	2	✓	✓	
How to Communicate with Diplomacy, Tact and Credibility	P_7736	2	✓	✓	
Interacting with Others to Get Things Done	P_1181	3	✓	✓	
Strategies for Developing Effective Presentation Skills	P_7519	3	✓	✓	
Business Writing for the Multilingual Professional	P_7266	4		✓	
Communicating to Your Senior Management & Key Stakeholders	P_2185	4		✓	
Influence and Negotiation Skills		Prog #	Days	Gold	Platinum
Getting Results without Authority	P_7738	3	✓	✓	
Negotiating to Win	P_7742	3	✓	✓	
Negotiating to Win (Live Online)	LXL_62513	online	✓	✓	
Developing Personal Influence and Impact	P_0205	4		✓	
Getting Results without Authority (4 days)	P_7782	4		✓	
Negotiating to Win (4 days)	P_7781	4		✓	
Business Management & Strategy		Prog #	Days	Gold	Platinum
Management Skills for New Managers	P_7748	3	✓	✓	
Management Skills for New Managers (Live Online)	LXL_62238	online	✓	✓	
Strategic Planning	P_7526	3	✓	✓	
Management Skills for New Managers (4 days)	P_7784	4		✓	
Business Strategy for Managers	P_2195	4		✓	
Strategic Leadership for Senior Managers	P_2154	4		✓	
Leadership Skills		Prog #	Days	Gold	Platinum
Preparing for Leadership	P_7356	2	✓	✓	
Preparing for Leadership (Live Online)	LXL_62536	online	✓	✓	
Leading Virtual Teams	P_7280	2	✓	✓	
Leading with Emotional Intelligence	P_7735	3	✓	✓	
The Voice of Leadership	P_7750	3	✓	✓	
Developing Executive Leadership	P_7501	3	✓	✓	
Advanced Leadership Programme	P_5000	4	No	No	
Mini MBA		Prog #	Days	Gold	Platinum
5-Day Mini MBA	P_3218	5		✓	
5-Day Mini MBA for the Pharma and Biotech Industry	P_1429	5		✓	
Project Management		Prog #	Days	Gold	Platinum
Successful Project Management	P_7503	3	✓	✓	
Project Management Excellence: The Complete Programme	P_7595	5		✓	
Finance and Controlling		Prog #	Days	Gold	Platinum
Business Finance for Non-financial Managers	P_7218	3	✓	✓	
Fundamentals of Finance and Accounting for Non-Financial Managers (Live Online)	LXL_62218	online	✓	✓	
The Strategic Controller: Adding Value to Your Organization	P_7206	3	✓	✓	
Financial Excellence: Create Value in Your Organization	P_2428	3	✓	✓	
Business Finance for Non-financial Managers (4 day version)	P_7219	4		✓	
Financial Planning and Analysis for Controllers	P_0084	4		✓	
Human Resources and Talent Management		Prog #	Days	Gold	Platinum
Human Resources Strategy: Designing and Implementing Your Strategic HR Plan	P_2430	3	✓	✓	
Successful Human Resources Management	P_3497	3	✓	✓	
Marketing		Prog #	Days	Gold	Platinum
Successful Product Management	P_7597	3	✓	✓	
Powerful Value Propositions in B2B Markets	P_2429	2	✓	✓	
B2B Marketing Strategy	P_0383	4	✓	✓	
Sales		Prog #	Days	Gold	Platinum
Successful Selling Techniques for the New or Prospective Salesperson	P_7510	2	✓	✓	
Global and Key Account Management in B2B Markets	P_2214	3	✓	✓	
Sales Management for the Newly Appointed Sales Manager	P_7227	3	✓	✓	
Executive Assistants		Prog #	Days	Gold	Platinum
The Professional Executive Assistant	P_0170	4	✓	✓	
Communication and Influence for Executive Assistants	P_0899	3	✓	✓	
Management Skills for Administrative Professionals	P_7294	3	✓	✓	
Partnering with Your Boss: Strategic Skills for Administrative Professionals	P_7268	2	✓	✓	
Successful Project Management for Administrative Professionals	P_7298	3	✓	✓	