



# Developing Executive Leadership





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## Develop your skills as a strategist, communicator and coach to achieve goals and lead others!

When you're focused on your organization's future every day of every workweek, it's vital that you are well equipped to optimize your company's performance—as well as your own career—with executive leadership training.

What does it mean to be an executive leader? It means you're a visionary, a trailblazer, a strategist, a communicator, a coach, a diplomat and a politician. Pride, commitment and camaraderie. Those are the words you describe your team. You're able to focus on the big picture and uphold high standards while wearing many hats. We know it takes laser-precise vision to be an executive leader. Join your peers in this course to craft your own leadership style, build an extraordinary team and master the competencies of effective executive leadership.

This intensive three-day executive leadership training programme combines proven-in-action techniques with peer interaction and insights from the latest research to help you master the competencies of effective executive leadership.

## Who should attend?

This programme is designed to provide executive leadership training for team leaders, up to mid-level managers who lead others with managerial responsibility. It will benefit managers who require strong decision-making skills and the ability to lead and motivate others.

**“If your actions inspire others to dream more, learn more, do more and become more, you are a leader”**

*John Quincy Adams*

# How you will benefit

## How will you benefit?

After taking this programme, you will be able to:

- Identify and Begin to Address Your Leadership Challenges
- Analyze the Results of Your Self-Assessment Strengths and Development Needs
- Relate the Components of Strategic Leadership to Your Organization
- Assess Your Emotional Intelligence and Its Impact on Your Leadership Potential
- Understand and Apply the Concepts of Strategic Leadership
- Coach Employees Toward Improved Performance
- Discover Your Personal Values and Ethics and Their Influence on Your Leadership
- Identify and Apply Practices That Influence Motivation and Engagement
- Assess the Culture of Your Organization
- Apply Techniques of Inspirational Leadership
- Create a Personal Development Plan to Bolster Your Executive Performance

## Why is this programme different?

- The programme is facilitated by an experienced business expert who knows what it is like to work in an international business environment and understands your challenges.
- Every year, many business people from more than 20 different countries join this programme and over 95% recommend it to their colleagues.
- This programme is about you! You will get intensive feedback from your facilitator and a multi-cultural group of participants.
- You will bring your own business challenges to the class and these will be addressed in the programme with solutions and input from the whole group.
- You will leave the programme with a concrete action plan to ensure you are implementing the learnings back at work and become a successful manager.

**“The facilitator used authentic and realistic examples. I appreciate that when asked questions he provided thoughtful and thought-provoking feedback. He allowed for participants to find themselves in the materials and wrestle with how to apply the concepts.”**

*Kimberley K*

# What will you learn and practise?

Developing Executive Leadership is a 3-day hands-on training programme, highly interactive with exercises and role plays. The programme will be led by an experienced facilitator with former management experience in international companies.

## My Leadership Journey

- Identify Your Most Important Leadership Challenges and Insights to Address These Challenges
- Describe the Total Professional Model and Leader Level Competencies
- Identify Your Strengths and Development Needs Based on AMA's Leader Level Competencies
- Evaluate the Relationships Between Your Leadership Challenges and Your Assessment Results

## Strategic Leadership

- Describe Leadership and Management Behaviors and Their Relationship to Your Role in Your Organization
- Define the Elements of Strategic Leadership and a Strategic Plan
- Focus on the Vision, Mission, and Values for the Area You Lead and Draft the Components
- Apply the Essence of Goal Setting to Set Goals That Will Be Accomplished
- Focus on the Significance of Prioritization Based on a Sense of Urgency and Importance

## Leveraging Professional Effectiveness

- Define Emotional Intelligence and Its Importance
- Identify Your EI Strengths and Development Needs
- Apply Techniques and Practices to Develop Your Emotional Intelligence
- Refine Your Strategy and Practice Professional Effectiveness, Communication and Leadership/Executive Presence Skills

## Developing the Talents of Others

- Identify the Relationships Between Work Environment and Individual Factors of Performance
- Recognize the Relationships Among Strategy and Individual Performance
- Apply Strategic Leadership Skills to Develop Team Members
- Practice a Coaching Process to Support Self-Reliant Problem Solving and Personal Accountability
- Culture

## Aligning Organizational Culture and Engagement with Strategy

- Recognize the Importance of Shaping Organizational Culture
- Assess the Culture of Your Organization or Team
- Consider the Alignment of Your Personal Values with the Values of Your Organization
- Identify the Types of Organizational Cultures and Their Influence on Members
- Describe the Importance of Leading and Trust with Your Team Members

## The Art and Science of Inspirational Leadership

- Create and Share a Personal Crest That Describes Your Authentic Leadership Attributes
- Describe the Relationship Between Leadership and Employee Engagement
- Differentiate Between Recognition and Reward Practices Based on the Personal Preferences of Others (Onsite and Virtually)
- Identify Actions You Will Take to Create a More Motivating Workplace

## Leadership Development Plans

- Prepare and Plan for Your Continued Leadership Development
- Complete and Receive Feedback on Your Leadership Development Plan

## Booking details

 <b>Duration</b>	<b>3 Days</b>
 <b>Type</b>	<b>Classroom</b>
 <b>Price</b>	<b>€3450</b>



**ALSO AVAILABLE AS AN  
IN-COMPANY PROGRAMME**

## Register Now

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